

Talentino SEND Careers Programmes				
MORE				
		Primo £750 per year (3 years)	Meglio £1500 per year (3 years)	Massimo £2500 per year (3 years)
Strategic Planning and Evaluation	Strategic Careers Health-Check (CHC)	Flexible remote 1-1 max 1 hour plus basic report	Annual CHC with SDP planning / 1.5 hours	Annual CHC with SDP planning and SLT meeting 2 hours
Careers Curriculum	Curriculum and SEND Careers Guidance Resources (activity sheets, supporting resources)	Career Management Strand	Career Management Strand plus Employability and Enterprise	Career Management Strand plus Employability and Enterprise and Personal, Social Development
	CICO Career Orientation & Exploration & Career Families	CICO App & CICO Career Families and Student Journals	CICO App & CICO Career Families and Student Journals	CICO App & CICO Career Families and Student Journals and school data reports
	Scheme of Work A1 Poster		✓	✓
	Peter Jones Tycoon SEND Enterprise Competition	✓	✓	✓
	Staff training - programme	Suite of training videos	Suite of training videos plus flexible remote 2 hours	Suite of training videos and one day on site training*
Staff Training	Implementation support	Email support	Flexible remote 2 hours	Flexible remote 4 hours including evaluation / impact report
Programme Implementation	Careers Leader support	Email support	Flexible remote 2 hours	Flexible remote one hour termly meetings (3 per year)
	Employer encounter support Resource Guide	✓	✓	✓
	Work Experience (new model) Resource Guide	✓	✓	Resource Guide plus one hour live SEND Masterclass for employers
	SEND Gatsby Toolkit (new CEC)	✓	✓	
	Digital Training Guide: Making the most of Careers for SENCOs	✓	✓	✓
SENCO CPD	Inclusive Careers Guidance Masterclass	✓	Recorded video, use as often as you wish	Live remote one hour
Careers Leader CPD	Little SEND Careers Handbook (Digital)	✓	✓	✓
Staff CPD	#SAMEANDDIFFERENT model	✓	✓	✓
	#DIFFERENTANDBETTER model	✓	✓	✓
	Termly newsletters (3)	✓	✓	✓
	Virtual annual conference	✓	✓	✓
	SEND Careers Masterclasses – new 1 hour pre-recorded	Choose one and use as often as you wish	Choose two and use as often as you wish	Choose four and use as often as you wish
	Destinations Booklet Template	✓	✓	✓
Student Destinations	Vocational Profiling Template	✓	✓	✓

PRIMO – An entry-level, cost-efficient specialist SEND Careers Guidance programme that includes all the basic elements required to deliver the Gatsby Benchmarks utilising digital SEND Careers resources and staff training / CPD. Accessibly priced, Primo is a no-frills option and provides a special school, school or College with a great foundation to deliver an outcomes focused careers guidance programme for students with additional needs / SEND. You can always upgrade to another level if you wish when it's time to renew.

The Primo tier of MORE includes the Career Management strand, which offers users a set of lesson plans across Phases 1-5 covering an introduction to career development, the importance of early career development, career exploration techniques, career goal setting & planning, and supports learners to be able to stand out. It also includes the CICO® App, a career orientation tool to help learners identify what is important to their career and use this to frame their early career development. Supporting resources also cover various aspects of career exploration including transition and good things about working, and the Career Development Journal which stays with a young person to document their journey of exploration, discovery, and decision-making. You can also benefit from Enterprise support from the Peter Jones Foundation Talentino Tycoon League.

MEGLIO – Priced at a level most schools can afford, Meglio will further extend the value of your Careers Guidance programme. With a blend of more premium as well as entry level content, remote digital and live training and support, this SEND Careers Guidance programme provides additional elements that deliver the Gatsby Benchmarks and build on your expertise and commitment to improving outcomes. Additional personalisation is possible with selected features. You can always upgrade to Massimo if you wish when it's time to renew.

MORE Meglio includes all supporting resources, CICO® App & profiling, Career Development Journal, Talentino Tycoon League Enterprise, and the Career Management Curriculum Strand, and allows you to add one of two new Strands:

- **Personal & Social Development**, enabling young people to understand who they are, their aspirations, manage their anxieties, build resilience, participate effectively, their strengths and personal brand, and develop their emotional intelligence.
- **Employability & Enterprise**, improving the use of the Peter Jones Talentino Tycoon League, experience Employer Engagement activities, build networking skills, and define & develop a range of employability skills.

Massimo – This premium level SEND/Inclusive Careers Guidance programme is highly personalised to the needs of your students and staff; providing the full suite of options, resources, training, advice with live support and a dedicated and a named specialist SEND Careers Manager. Massimo helps you deliver the Gatsby Benchmarks and so much more and most importantly, your investment reflects the importance you put on early career development and improving outcomes for the most vulnerable / disadvantaged. Congratulations!

MORE Massimo includes the whole 3-Strand curriculum of 180 lesson plans covering Career Management, Personal & Social Development, and Employability & Enterprise. This provides a comprehensive Careers offering to prepare young people to take ownership of their early career development journey and build and demonstrate the necessary skills and their individual qualities to achieve their optimum career outcomes. Using the full range of curriculum and resources, alongside extensive support from Talentino and CPD for your staff, you will be able to create a bespoke early career development experience tailored to individual learners with targeted support.