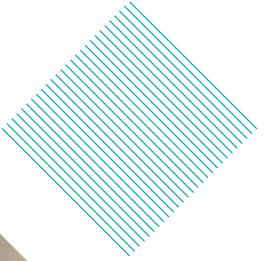
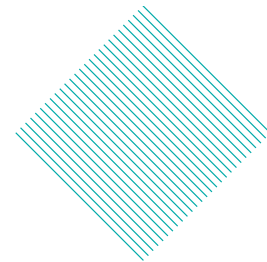
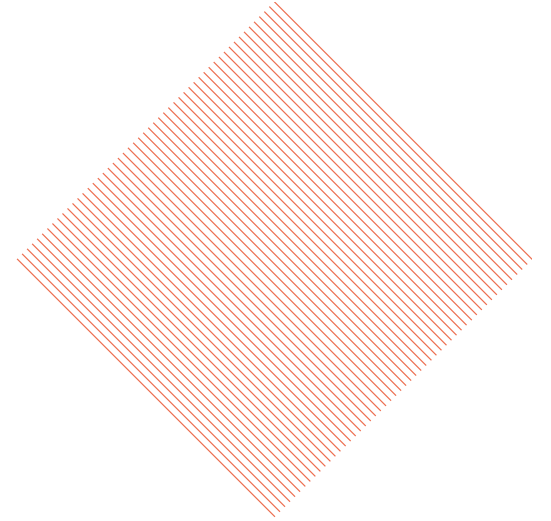


Working with Enterprise Advisers



Our mission

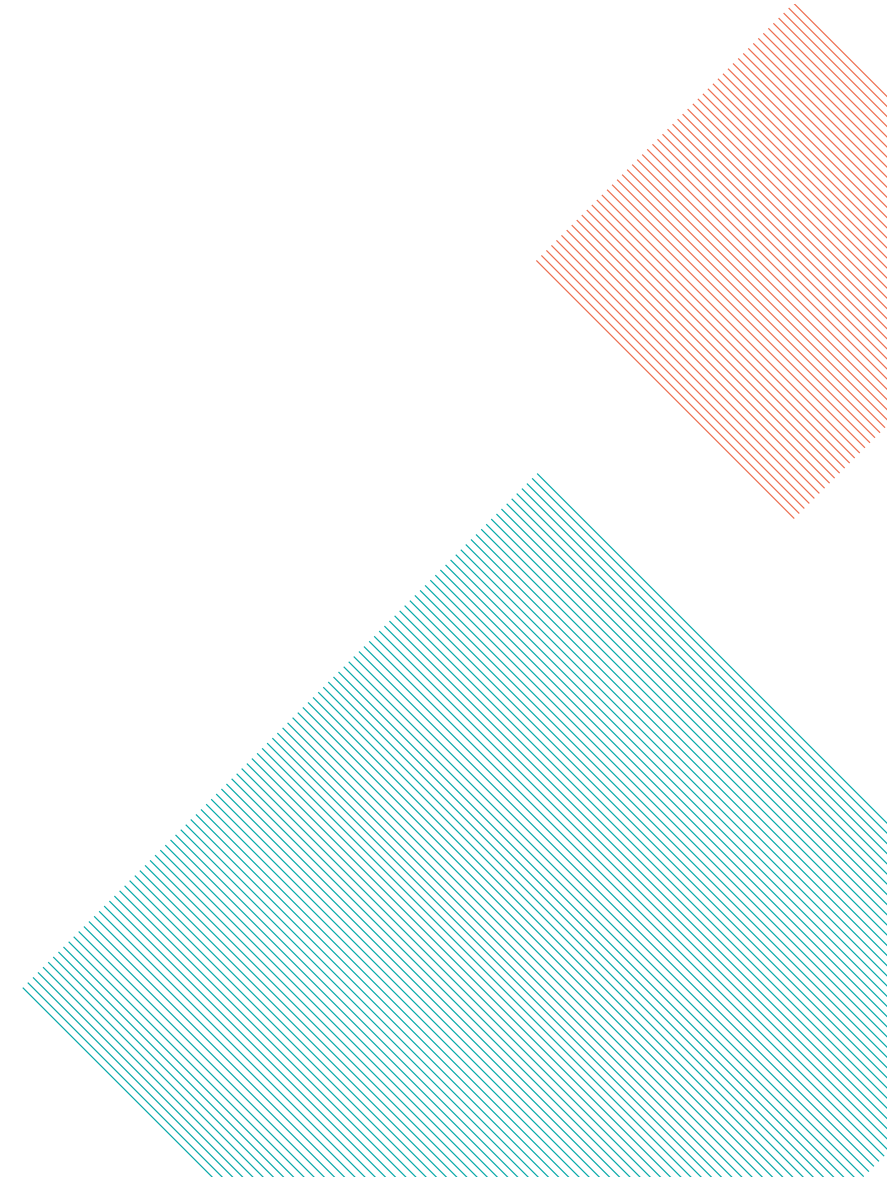
Our mission is to help **every** young person to find their **best** next step.



Why were Enterprise Advisers introduced?

World class careers education doesn't exist without the input and insight from industry leaders.

To help demystify the world of work to our education leaders and ensure careers education is reflective of the fast-changing labour market.



How do Enterprise Advisers help?

Enterprise Advisers help build **capacity** and improve **capabilities** in schools, special schools, and colleges.

Career Leaders and education leaders can work with EAs to:

- Increase knowledge of the world of work
- Develop and improve skills
- Incorporate business practice in education setting
- Connect to more employers
- Enable critical thinking
- Access check and challenge support



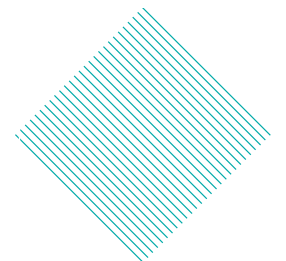
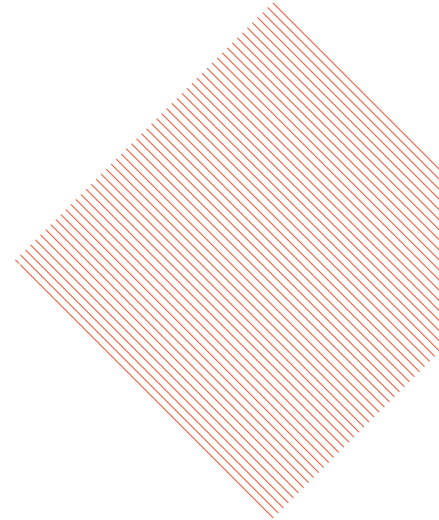
Our unique proposition - changing the system

Impact at scale: Enterprise Advisers will help empower Careers Leadership influenced by the voice and skills of business. They will work with you and the wider team of leaders to improve provision across the institution, aligned to the needs of the labour market, impacting young people now and for generations to come.

Engage over the longer term: Opportunity to develop long term partnership between a business volunteer(s) and the educational institutions. You will have access to a constant source of 'real time' information to ensure careers education is reflective of the fast-changing labour market.

Skills aligned to demand: The matching process will be based on your needs; the careers journey you are on and the skillset of the Enterprise Adviser.

Check and challenge: Enterprise Advisers can provide independent check and challenge from a business perspective. Whilst they are non-judgemental and not part of any inspection, they can help you provoke action, identify areas for development and advise on how to improve practice.



What are your knowledge gaps?

What's a T-Level?

What are the future job opportunities which don't exist now?

What are the different apprenticeship pathways?

What is LMI?

How does a business operate?

What skills and behaviours do employers value most?

How do employers recruit now?

What are the different sectors?

What sectors are growing or declining?

How do I engage with employers?

What are the range of job roles available locally?



What are your skills needs?

What are the skills you need to improve your Careers Provision?

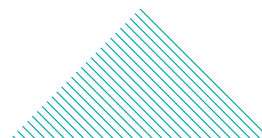
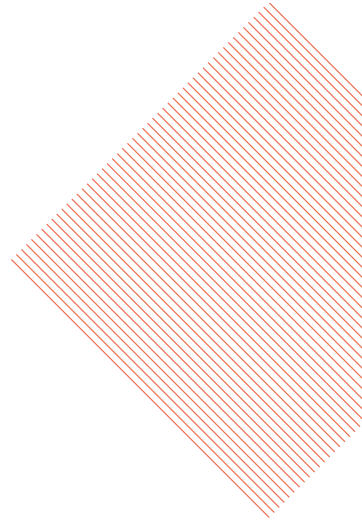


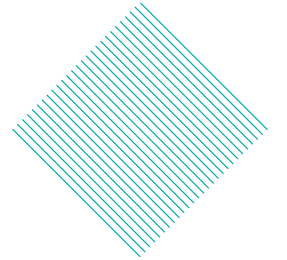
**How are other Careers Leaders
working with their EA?**



We've been on an inspirational journey with our Enterprise Adviser, Amanda. She has been a revelation and used her experience as a Learning and Development Manager at Alstom to help us transform how we develop employability skills and behaviours in our young people. They now map against the needs of industry. We wouldn't be in this position without Amanda's valuable support

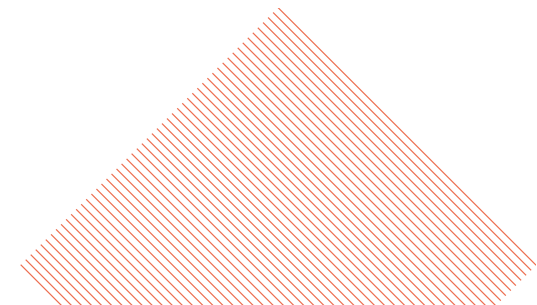
Andrew Kilgour, Careers Leader, Derby Moor Academy





Since Matt joined our careers team at The Boulevard Academy within his role as Enterprise Adviser our careers programme has flourished through his brilliant ideas and guidance. Matt has also helped build our network through the introduction of new and exciting businesses that he is also working with. Thank you for all your support and we look forward to continuing to work with you over the coming years

Fiona Marshall, Careers Leader, The Boulevard Academy





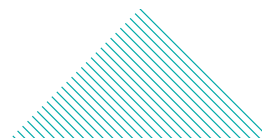
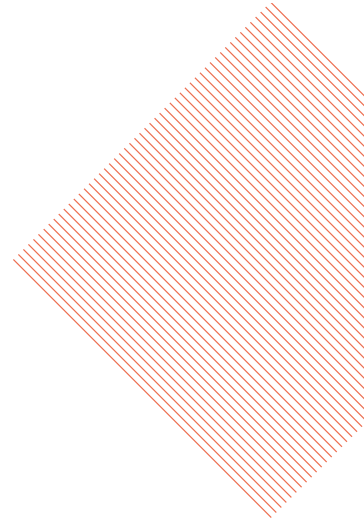
Here at Bishop Milner, we are very lucky to have our own Enterprise Adviser Mr Dave Rogers. Dave is an alumnus of Bishop Milner Catholic College and uses his consultancy skills and 30 years of private sector experience in people development to support us. He has helped us create our careers development strategy which now means our young people at Bishop Milner have more opportunities to engage with businesses and therefore better prepared for the world of work. Every school and college in the Country should have an Enterprise Adviser like Dave. He's been invaluable to us

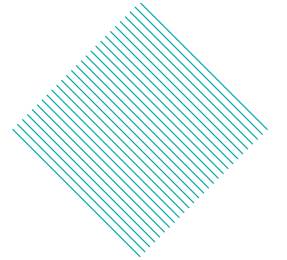
Sarah Wilkins, MAC Secondary School Careers Lead, Bishop Milner Catholic College



The mentoring and coaching has been transformational. I cherish the fact that your expertise helps me, helps the students, and helps us as a school. I know it makes a difference and in years to come we will see that when students return to see us. They will be in the jobs they are meant to be in.

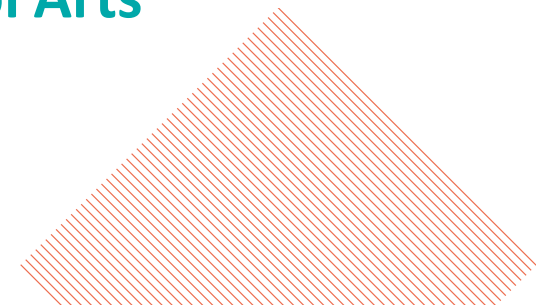
Kelly McAnally, Vice Principal, Litherland High School





It's about tiny improvements and accumulating those to then make bigger improvements. Richard, our EA has helped us shape our intent but also reviewed our impact. It's about having that critical friend who can give you that quality assurance without it feeling like an Ofsted inspection

Susan Nembard, Deputy Head Teacher, Northgate School Arts College



Two simple next steps



List your needs for the forthcoming year and be clear on your ask of an EA

Agree the achievable outcome(s) you would like to focus on working with your EA this year

For further support, please contact your dedicated Enterprise Coordinator

Should you have any questions on the content in this slide deck, you can email ea@careersandenterprise.co.uk